





#### Beyond Connectivity

We monetize WiFi networks with Multiple SSIDs and location-based Ads.

RoyFang@m-commerce.com +1-818-2968827





中華民國總統府 Office of the President, Republic of China (Taiwan)

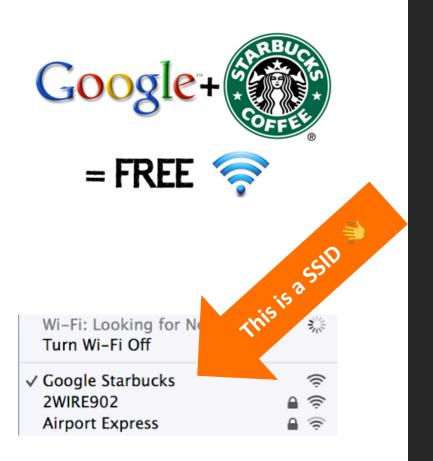


### Playing in the Big League

Our grand vision and world-class innovation had won us The Presidential Awarded of "Top40 Startups in Taiwan 2019"

RoyFang@m-commerce.com +1-818-2968827

### What is a SSID?





#### We made the Differences!





X 16

# Invest in one AP,

#### **■**))) 100% **[**4**2**]• 美國 美國 週三 下午12:5 Wi-Fi: 開啟 關閉 Wi-Fi ✓ @1618 #18 HappyHour #1® SpaNails #1® 🗞 TaxLawyer #1® > PetFood #1® Steakhouse #1® BikeShop #1® WiFi2.0@live.com #1® FetHotel #1® TenderBurger #1® 🚘 PetFood <u></u> #1® A CarPool #1® Ticket Master #18 BabyFood

#1® 🛵 CityTour #1® Brewery

2019/05/05/ Jewlary ercial in Confidence

# make money with 16 SSIDs



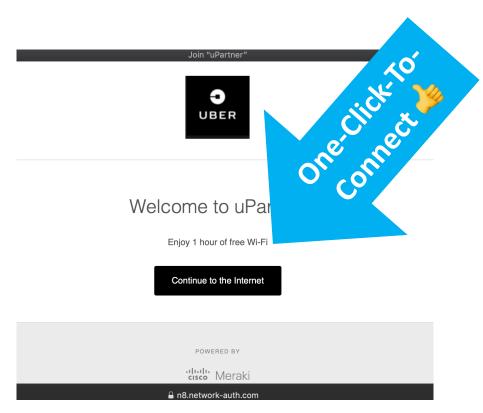
X 16

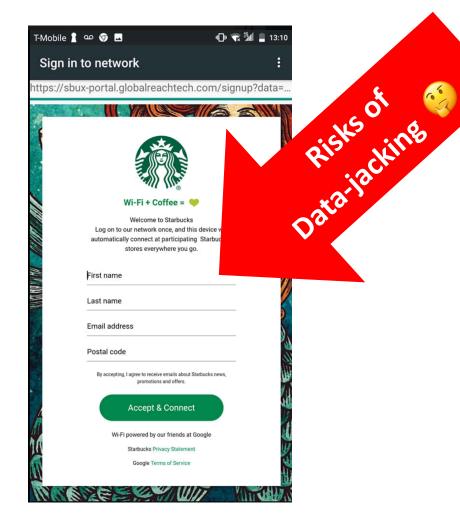
#### Use cases: UBER vs Starbucks

One-Click-To-Connect

VS

**Data Form** 





#### Monetize via User Clicks

Sponsor's Branded ID (SSID)



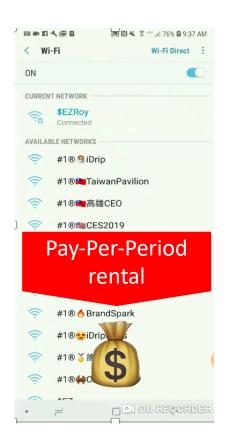
Corresponding Portal



Content Delivery



One-Click-To-Connect









Pay-Per-Click



**Guest Rewards** 





#### A beacon-based WiFi Medium

#### the C5 Platform

Connectivity

- + Content
- + Commercial
- + Conversion
- + Cloud

#### Funding Requirement



US\$1M for first 10K Installations (Post MVP)



**HW Cost** US\$700,000



Crowdfunding US\$100,000



Go to Market US\$100,000



Onboarding US\$100,000



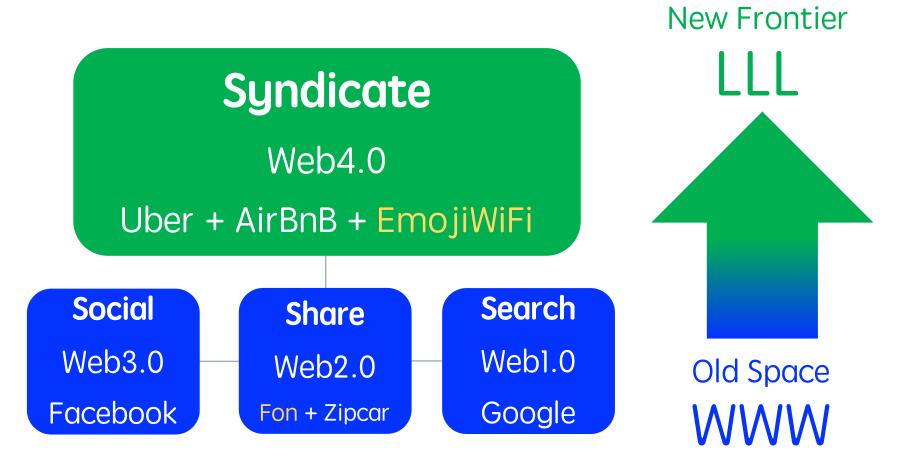
#### We energize smart cities with a #HOTA Layer \*Hashtags Over The Air



2019/03/07 Commercial in Confidence

### The LLL Syndicate

Location, Location and Locations



WiFi Advertising & Monetization **Advertiser** WiFi Host **Dashboard Dashboard** Telco Price Per Day Ask Bid Agency Price Per Click Enterprise PPA via Links **SME** EmojiWiFi.com Soho - Indie Marketplace 40% 100% 60% Ap Multiple SSIDs Multiple Landing Pages clicks EmojiWiFi.com **←**5 Server **Big Data Content Creation &** Fix SSID **Casting Cloud** 

royfang@m-commerce.com

12

2019/03/07

Commercial in Confidence

#### Management by Cash Leverage to Go Big

To explain our unique Business Model Workshop sessions are required

	Currency Unit: US Dollar (US\$)							
Quarter-Year Quarter Revenue	Q1-2020		Q2-2020		Q3-2020		Q4-2020	
	1,000	223,200	4,000	930,000	6,000	1,860,000	10,000	2,976,000
		223,200		930,000		1,860,000		2,976,000
Venue Sharing	PPP	12,000	PPP	60,000	PPP	120,000	PPP	192,000
	PPC	81,000	PPC	405,000	PPC	810,000	PPC	1,296,00
	Opex Delta	15,000	Opex Delta	45,000	Opex Delta	30,000	Opex Delta	60,00
Gross Income		115,200		420,000		900,000		1,428,00
%		51.6%		45.2%		48.4%		48.09
Opex	Fees	5,580	Fees	23,250	Fees	46,500	Fees	74,40
	Logistics	10,000	Logistics	40,000	Logistics	60,000	Logistics	100,00
	Office Rent	10,000	Office Rent	10,000	Office Rent	10,000	Office Rent	
	AP Cost	50,000	AP Cost	150,000	AP Cost	100,000	AP Cost	200,00
	R&D	10,000		30,000		30,000		30,00
	Personnel		Personnel		Personnel		Personnel	60,00
	MISC	15,000	MISC	20,000	MISC	40,000		60,00
Quarter Opex		115,580		303,250		324,000		524,40
EBIT	-380		116,750		576,000		903,600	
%		0%		13%		31%		309
Cash In Hand	1,000,000	999,620		1,116,370		1,692,370		2,595,97
Currency Unit:	_	US\$	_		_			
AP Unit Cost		50	Cold Cash Flow			AP Count :	_	
Occupancy Rate		25%	Hot Cash Flow	2,033,570		10,000		
PPP Rental		4.00				Note: All cos	t fully expe	nsed
PPC Rate		0.15			_			
PPC Channel/DAY		6	Check Point	1,595,970				
Deposit	成數							
AP Deposit	100%	50,000		150,000		100,000	1 г	200,000
AD Deposit	10%	22,320		93,000		186,000		297,600
Incentive	50%	25,000	50%	75,000	30%	30,000	30%	60,000
		47,320		168,000		256,000		437,600
		1,046,940		1,284,370		1,948,370		3,033,570

#### #1® Our IP Wall and Moat





#1

Patents X 3